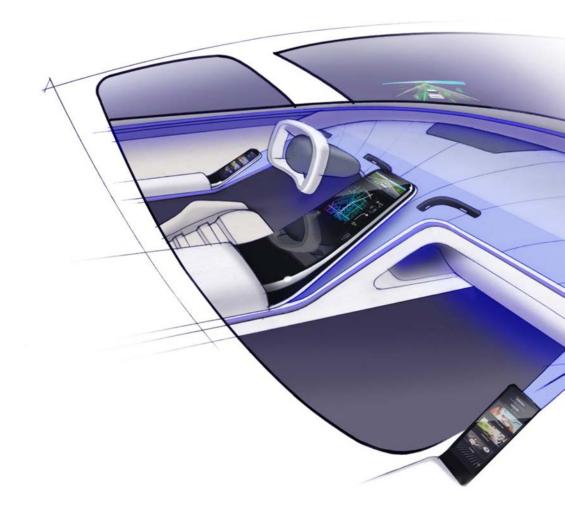


# International Automotive Components

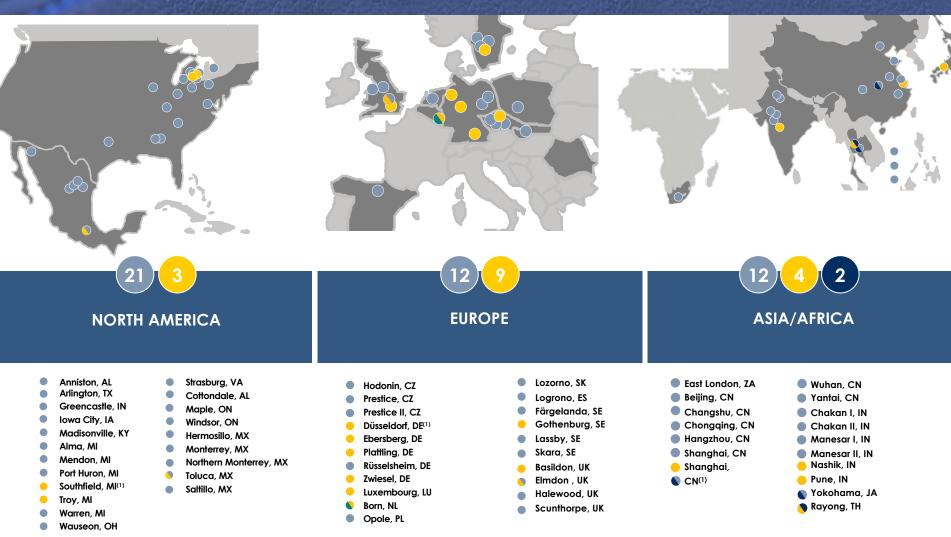
January 12, 2021

Kelly Bysouth
Chief Supply Chain Officer, IAC Group



# IAC Global Overview Manufacturing, Business & Innovation Centers





18,000 employees worldwide

Regional headquarters

#### **IAC Products**



### Instrument Panels & Consoles



- Instrument Panel Assemblies
  - Tailored Wrap
  - Hard Surface
  - Soft Surface
- Cockpit Assemblies
- Center Consoles

#### Doors Systems



- Door Panel Assemblies
  - Tailored Wrap
  - Hard Surface
  - Soft Surface

# Headliner & Overhead Systems



- Overhead Systems
- Headliner Substrates

# Bumper Fascias & Exterior Trim (Europe)



- Bumper Systems
- Rear End Spoilers
- Rocker Moldings
- Sun Visors
- Grilles
- Fascia Moldings

IAC supplies all major global OEM's including GM, Ford, FCA, Daimler, VW, BMW, Toyota, Honda & Tesla

#### IAC Supply Chain Focus Areas



#### Cashflow



- Crisis management
  - √ Bleed off excess inventory
  - ✓ Monitor accounts payable activity
  - √ Ensure stability of supply!
- Optimization
  - √ Production scheduling agility
  - ✓ Updated inventory policy & planning parameters
  - ✓ Best in class material cost & payment terms
  - ✓ Enhanced planning tools to create end to end visibility

### Supply Chain Risk



- How do we see it?
  - ✓ Effective strategic sourcing to rationalize the supply base
  - ✓ Knowledge of Tier 1 supplier health (i.e. Financial, Operational, etc)
  - ✓ Illuminate the extended supply network
- How do we react?
  - ✓ Identify alternative sources of supply
  - √ Conduct scenario planning
  - ✓ Evaluate shipping options/secure capacity